



1. Partner Early

2. Know who owns the contract



2. WIC was the determining factor for the SC award.

3. Make sure the procurement delineates between SNAP only requirements, WIC only requirements and any joint requirements.

4. Don't surprise FNS - let them know that you are going to jointly procure.

5. Provide as much detail as possible in the procurement.

Less is not more!

6. Allow enough time to answer questions that come from your procurement. Uncertainty and mystery adds a lot of cost to a procurement

7. SNAP has been doing this for a while and knows more than WIC. The process is not identical but learn the lessons they can teach.